

DM 16-565

NHPUC 13MAY16AM11:39



South Jersey Energy

Where we put all of our energy

May 12, 2016

Ms. Debra A. Howland
Executive Director
New Hampshire Public Utilities Commission
21 S. Fruit Street, Suite 10
Concord, NH 03301

Re: ~~DM 11-119~~, Electric Renewal Application

Dear Ms. Howland:

Please find enclosed South Jersey Energy Company's (SJE) CEPS Renewal application along with the renewal fee of \$250. SJE is currently locating the EDI certifications from New Hampshire Electric Cooperative and Unutil. These certificates will be forwarded under separate cover.

Thank you for your attention to this matter. If you require additional information from SJE, please contact me at sbarnes@sjindustries.com and (609) 568-9028, ext. 6964.

Sincerely,

Stacey M. Barnes

General Manager, Legal Compliance

PART Puc 2006 FORMS Puc 2006.01 Form for Initial and Renewal Registration of Competitive Electric Power Suppliers.

(a) The registration application required by Puc 2003.01(a) and Puc 2003.02(b) shall include the following:

(1) The legal name of the applicant as well as any trade name(s) under which it intends to operate in this state, and, if available, its website address;

South Jersey Energy Company
www.southjerseyenergy.com

(2) The applicant's business address, telephone number, e-mail address, and website address, as applicable;

South Jersey Energy Company
1 South Jersey Plaza
Folsom, New Jersey 08037
Phone 609-561-9000
Email: gdean@sjindustries.com
Fax: 609 704 3017
www.southjerseyenergy.com

(3) The applicant's place of incorporation, if anything other than an individual;

New Jersey

(4) The name(s), title(s), business address(es), telephone number(s), and e-mail address(es) of the applicant if an individual, or of the applicant's principal(s) if the applicant is anything other than an individual;

The applicant, South Jersey Energy Company, is a wholly owned subsidiary of South Jersey Industries (SJI). SJI stock is traded on the New York Stock Exchange under the symbol SJI.

Officers of South Jersey Energy Company are the following;

Gregory M. Nuzzo- Senior Vice President and Chief Operating Officer
gnuzzo@sjindustries.com
Paul M. Straub- Treasurer& Secretary
pstraub@sjindustries.com
Donna Schempp- Vice President
dschempp@sjindustries.com
William R. Deter – Vice President
wdeter@sjindustries.com

The address, phone numbers, and fax numbers for ALL officers is the following;

**South Jersey Energy Company
South Jersey Industries
1 South Jersey Plaza
Folsom, NJ 08037
Telephone: 609-568-9028
Fax Number: 609-704-3017**

(5) The following regarding any affiliate and/or subsidiary of the applicant that is conducting business in New Hampshire:

a. The name, business address and telephone number of the entity;

**Marina Energy
1 South Jersey Plaza
Folsom, NJ 08037
(609) 568-9028**

b. A description of the business purpose of the entity; and

Design, finance, building and operating energy-related projects including combined heat and power, thermal production facilities and solar energy projects.

c. A description of any agreements with any affiliated New Hampshire utility;

N/A

(6) The telephone number of the applicant's customer service department or the name, title, telephone number and e-mail address of the customer service contact person of the applicant, including toll free telephone numbers if available;

(800) 266-6020

(7) The name, title, business address, telephone number, and e-mail address of the individual responsible for responding to commission inquiries;

**Stacey M. Barnes, Esq.
Director, Legal Compliance
South Jersey Industries
1 South Jersey Plaza
Folsom, NJ 08037
609-561-9000, ext. 6964
Fax: 609-561-1012
Email: sbarnes@sjindustries.com**

(8) The name, title, business address, telephone number and e-mail address of the individual who is the applicant's registered agent in New Hampshire for service of process;

**Lawyers Incorporating Service
14 Centre St
Concord, NH 03301
Phone: 800-927-9800**

(9) A copy of the applicant's authorization to do business in New Hampshire from the New Hampshire secretary of state, if anything other than an individual;

Authorization Attached

(10) A listing of the utility franchise areas in which the applicant intends to operate. To the extent an applicant does not intend to provide service in the entire franchise area of a utility, this list shall delineate the cities and towns where the applicant intends to provide service;

South Jersey Energy Company currently sells electric at retail in the following service territories: New Hampshire Electric COOP, PSNH, Liberty Utilities and Unitil

(11) A description of the types of customers the applicant intends to serve, and the customer classes as identified in the applicable utility's tariff within which those customers are served;

Commercial and industrial

(12) A listing of the states where the applicant currently conducts business relating to the sale of electricity;

New Jersey, Pennsylvania, Connecticut, New York, Massachusetts, Rhode Island, Maine

(13) A listing disclosing the number and type of customer complaints concerning the applicant or its principals, if any, filed with a state licensing/registration agency, attorney general's office or other governmental consumer protection agency for the most recent calendar year in every state in which the applicant has conducted business relating to the sale of electricity;

SJE received 5 customer complaints in New Jersey. These complaints alleged unauthorized "switching". The customers were part of a municipal aggregation program the, according to NJ's rules, they must "opt-out" of participation. If not, they are enrolled with the successful energy supplier.

(14) A statement as to whether the applicant or any of the applicant's principals, as listed in a. through c. below, have ever been convicted of any felony that has not been annulled by a court:

a. For partnerships, any of the general partners;

b. For corporations, any of the officers, directors or controlling stockholders; or

None of applicant's principals have ever been convicted of a felony.

c. For limited liability companies, any of the managers or members;

(15) A statement as to whether the applicant or any of the applicant's principals:

a. Has, within the 10 years immediately prior to registration, had any civil, criminal or regulatory sanctions or penalties imposed against them pursuant to any state or federal consumer protection law or regulation;

None of applicant's principals have, within the 10 years immediately prior to registration, had any civil, criminal or regulatory sanctions or penalties imposed against them pursuant to any state or federal consumer protection law or regulation.

In July, 2014, applicant was assessed a civil penalty of \$30,000 by the Connecticut Public Utilities Regulatory Authority for failure to renew its electric supplier license. Applicant rectified this oversight, and is currently licensed in Connecticut.

- b. Has, within the 10 years immediately prior to registration, settled any civil, criminal or regulatory investigation or complaint involving any state or federal consumer protection law or regulation; or
- c. Is currently the subject of any pending civil, criminal or regulatory investigation or complaint involving any state or federal consumer protection law or regulation;

A Federal Energy Regulatory Commission (FERC) investigation into two subsidiaries of South Jersey Industries, South Jersey Gas and South Jersey Resources Group, LLC, was conducted to investigate certain alleged violations of FERC's open access transportation program.

(16) If an affirmative answer is given to any item in (14) or (15) above, an explanation of the event;
See above

(17) For those applicants intending to telemarket, a statement that the applicant shall:

- a. Maintain a list of consumers who request being placed on the applicant's do-not-call list for the purposes of telemarketing;
- b. Obtain monthly updated do-not-call lists from the National Do Not Call Registry; and
- c. Not initiate calls to New Hampshire customers who have either requested being placed on the applicant's do-not-call list(s) or customers who are listed on the National Do Not Call Registry;

SJE does not currently telemarket. However, should SJE decides to telemarket, we will comply with the requirements listed above

(18) For those applicants that intend not to telemarket, a statement to that effect; **see above**

(19) A sample of the bill form(s) the applicant intends to use or a statement that the applicant intends to use the utility's billing service;

Please see attached sample bill

(20) A copy of each contract to be used for residential and small commercial customers;

Please see attached

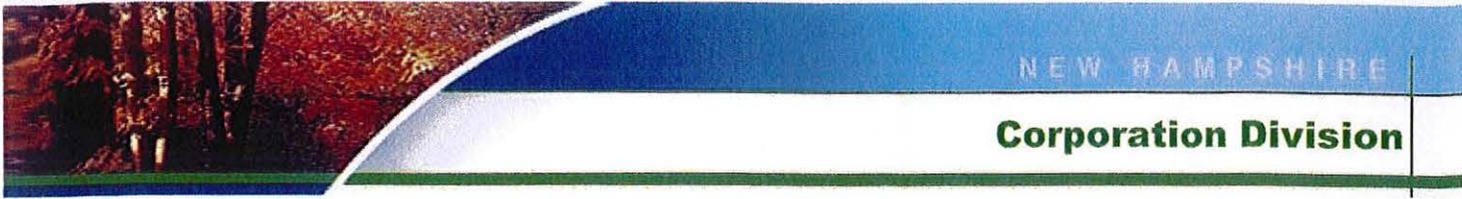
(21) A statement certifying that the applicant has the authority to file the application on behalf of the CEPS and that its contents are truthful, accurate and complete; and

Gregory M. Nuzzo Senior Vice President and Chief Operating Officer, has the authority to file this application on behalf of South Jersey Energy Company and states that its contents are truthful, accurate and complete.

(22) The signature of the applicant or its representative.



Gregory M. Nuzzo, SVP & COO



NEW HAMPSHIRE

Corporation Division

- Search
- By Business Name
- By Business ID
- By Registered Agent
- Annual Report
- File Online
- Guidelines
- Name Availability
- Name Appeal Process

Filed Documents

Date: 5/5/2016 (Annual Report History, View Images, etc.)

Business Name History

Name	Name Type
South Jersey Energy Company, Inc.	Legal
South Jersey Energy Company	Home State

Corporation - Foreign - Information

Business ID: 582714
Status: Good Standing
Entity Creation Date: 8/14/2007
State of Business.: NJ
Principal Office Address: 1 South Jersey Plaza
 Folsom NJ 08037
Principal Mailing Address: One North White Horse Pike PO Box 152
 Hammonton NJ 08037
Last Annual Report Filed Date: 3/21/2016 2:49:31 PM
Last Annual Report Filed: 2016

Registered Agent

Agent Name: [Lawyers Incorporating Service](#)
Office Address: 10 Ferry Street S313
 Concord NH 03301
Mailing Address:

Important Note: The status reflected for each entity on this website only refers to the status of the entity's filing requirements with this office. It does not necessarily reflect the disciplinary status of the entity with any state agency. Requests for disciplinary information should be directed to agencies with licensing or other regulatory authority over the entity.



**Public Service
of New Hampshire**

PSNH Energy Park
780 North Commercial Street, Manchester, NH 03101

Public Service Company of New Hampshire
P.O. Box 330
Manchester, NH 03105-0330
(603) 669-4000
www.psnh.com

The Northeast Utilities System

January 30, 2009

South Jersey Energy Company
Edward H. Peterson Jr.
Manager, Commercial Sales
Brickworks Office Park
5429 Harding Highway, Building 501
Mays Landing, New Jersey 08330

Dear Edward Peterson,

Thank you for your interest in becoming a supplier in New Hampshire and providing this service to our PSNH customers.

PSNH and South Jersey Energy Company have successfully completed EDI Testing. I have enclosed a Certificate of Completion for your files.

As soon as South Jersey Energy Company is granted certification by the New Hampshire PUC, you will be ready to contract with PSNH customers.

Thanks once again, Edward, for your interest, and I look forward to working with you in the future.

Sincerely,

A handwritten signature in cursive script that reads "Aaron Downing".

Aaron Downing
PSNH Supplier Services

THE STATE OF NEW HAMPSHIRE



PUBLIC UTILITIES COMMISSION

21 S. Fruit Street, Suite 10
Concord, N.H. 03301-2429

Tel. (603) 271-2431

FAX (603) 271-3878

TDD Access: Relay NH
1-800-735-2964

Website:
www.puc.nh.gov

CHAIRMAN
Thomas B. Getz
COMMISSIONERS
William J. Morrison
Jefferson C. Below

EXECUTIVE DIRECTOR
AND SECRETARY
Debra A. Howland

March 12, 2009

Edward H. Peterson, Jr.
Manager, Commercial Sales
South Jersey Energy Company
Brickworks Office Park
5429 Harding Highway, Building 501
Mays Landing, NJ 08330

Re: DM 07-069 South Jersey Energy Company's Request to Add Franchise Area

Dear Mr. Peterson:

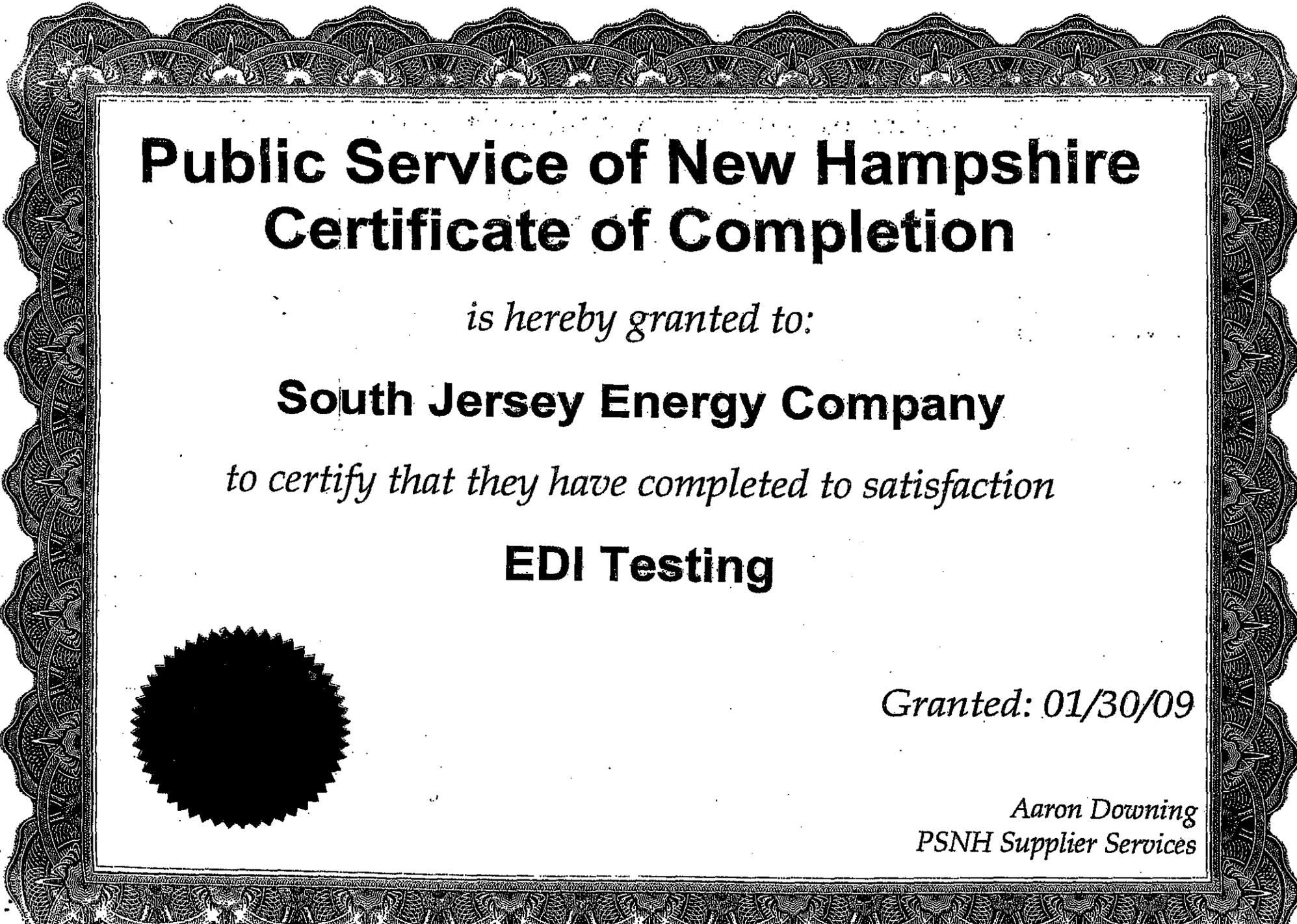
This is to inform you that the New Hampshire Public Utilities Commission (Commission) has received South Jersey Energy Company's (SJE) request to add the franchise area of Public Service Company of New Hampshire (PSNH) to the areas in which SJE is authorized to operate. The Commission has also received confirmation from PSNH that SJE has successfully completed EDI testing. The Commission is pleased to inform you that SJE will be authorized to operate in PSNH's franchise area effective immediately.

Should you have any further questions or requests, please do not hesitate to contact the Commission.

Sincerely,

A handwritten signature in cursive script that reads "Debra A. Howland".

Debra A. Howland
Executive Director & Secretary



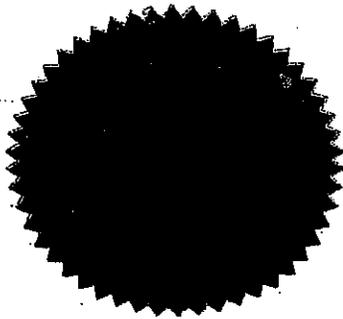
Public Service of New Hampshire Certificate of Completion

is hereby granted to:

South Jersey Energy Company

to certify that they have completed to satisfaction

EDI Testing



Granted: 01/30/09

*Aaron Downing
PSNH Supplier Services*



Liberty Utilities™

COMPLETION OF EDI TESTING

This is to certify that on JUNE 24th, 2014

South Jersey Energy Company

completed all of the requirements of New Hampshire
Code of Administrative Rules, Section PUC 2003.01(d).

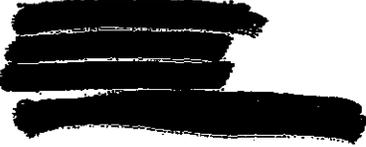
A handwritten signature in dark ink, appearing to read "Deborah Gilbertson".

Deborah M. Gilbertson, Manager of Retail Choice
Liberty Utilities (Granite State Electric) Corp.
15 Buttrick Rd, Londonderry NH 03053

Halifax-American Energy Co.

816 Elm Street, Suite 364
 Manchester NH 03101
 Phone (603) 625 2244
 Fax (603) 625 8448
 Email: energy49@comcast.net

Billing Address



Date: June 23, 2009
 Invoice # E06230900012
 Due Date: July 3, 2009

Qty	Description	Period	Unit Price	Total
128,433	Energy Real Time, Account # 15890510025	5/13 - 6/11/09	0.0350431317	\$4,500.68
128,433	Non-Hourly	5/13 - 6/11/09	0.0010492138	\$134.75
	ICAP	5/13 - 6/11/09		\$1,352.96
	Non-Hourly Adjustment	3/13 - 4/12/09		\$35.06
	Non-Hourly Adjustment	4/13 - 5/12/09		\$49.12
	ICAP Adjustment	4/13 - 5/12/09		\$1.24
128,433	Scheduling Fee		0.00275	\$353.19
128,433	Service Fee		0.003	\$385.30
128,433	Renewables		0.00249800	\$320.82
SubTotal				\$7,133.12
Tax Rate				\$0.00
Total				\$7,133.12

Please make checks payable to Halifax-American Energy Co.

Billing Address: c/o South Jersey Energy, Lockbox # 6471, PO Box 8500,
 Philadelphia, PA 19178-6471

Wire Instructions: Wachovia Bank, ABA#031201467, account # 2000003202340

Financial Security- PUC 2003.03

South Jersey Industries issued a parental guaranty in favor of South Jersey Energy in the amount of \$350,000, which expires on July 31, 2016. South Jersey Energy is in the process of having the guaranty renewed for a five year term. South Jersey Energy respectfully requests a waiver of the financial security term requirement contained in PUC 2003.03(5)(b). A new guaranty will be provided to the Commission as soon as it is received.

PUC 2003.02(d)(2)

South Jersey Energy currently prices customers on real time and day ahead rates on ISO- New England. South Jersey is a NEPOOL and ISO-NE member, which allows it to purchase and schedule wholesale power to serve the retail markets. Proof of South Jersey Energy's ISO-NE membership is attached. Also attached is a copy of its ERRATA notice from FERC as proof of its current approval as a power marketer. In addition, SJE has relationships and ISDA Agreements in place with several suppliers, including Nextera, Direct Energy and Exelon, that supply the New Hampshire markets, and may purchase power through them in the future.



SEARCH

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About Us Participate Committees and Groups System Planning Markets and Operations

Participate > Participant and Asset Listings

Customer Directory

Search the directory for details on and contact information for the entities registered with ISO New England, as well as on the committees and subgroups advising the ISO. For example, you can find:

- Each customer's name, address, stock symbol(s), industry sector, industry type/classification, committee membership, and NEPOOL voting status (if the customer is a member of the New England Power Pool)
- Committee and subcommittee or working group names, member lists, and the company association of members
- [Download a CSV file of the Customer Directory](#)

As you type you will be offered suggested results. Use your keyboard arrows or mouse to navigate the results.

Company Details: South Jersey Energy Company

Stock Symbol: (NYSE : SJI)
 One North White Horse Pike
 Floor 2
 Hammonton, NJ 08037

Customer Details

CUSTOMER ID	SECTOR	TYPE	CLASSIFICATION	SUB-CLASSIFICATION	VOTING STATUS
51031	Supplier	Participant	Market Participant		Y

Committee Members

COMMITTEE NAME	MEMBER NAME	TITLE	POSITION	ROLE
NEPOOL Markets Committee	Greg Jablonski	Supervisor, Retail Electric	Member	Alternate
	Gary Dean		Member	Member

COMMITTEE NAME	MEMBER NAME	TITLE	POSITION	ROLE
NEPOOL Markets Committee				
NEPOOL Participants Committee	Greg Jablonski	Supervisor, Retail Electric	Member	Alternate
NEPOOL Participants Committee	Gary Dean		Member	Member
NEPOOL Reliability Committee	Gary Dean		Member	Member
NEPOOL Reliability Committee	Greg Jablonski	Supervisor, Retail Electric	Member	Alternate
Transmission Committee	Gary Dean		Member	Member
Transmission Committee	Greg Jablonski	Supervisor, Retail Electric	Member	Alternate

Participant Related Persons

A Participant and its Related Persons (as defined in the [Participants Agreement](#) and [Second Restated NEPOOL Agreement](#)) are together entitled to join any one Sector and to have one vote in that Sector.

Votes for this company are cast by:

Self

This company also votes on behalf of:

South Jersey Energy ISO1, LLC
South Jersey Energy ISO2, LLC

Updating the Directory

Help keep the directory current — its accuracy is dependent on data in the ISO's Customer and Asset Management System (CAMS). To update data for your organization or committee, see:

- [User guides for CAMS](#)
- [CAMS FAQs](#)

Problems?

[Contact Customer Support](#) if you're having trouble with the directory.

UNITED STATES OF AMERICA
FEDERAL ENERGY REGULATORY COMMISSION

South Jersey Energy Company

Docket Nos. ER97-1397-010
ER97-1397-012
ER97-1397-013

ERRATA NOTICE

(June 1, 2005)

On May 17, 2005, the Commission issued a Delegated Letter Order accepting South Jersey Energy Company's updated market power analysis as well as a tariff revision to incorporate the Commission's change in status reporting requirements pursuant to Order 652.¹ By this errata notice, the effective date of the change in status reporting requirement as referenced in the last sentence of the first paragraph is corrected to read "March 21, 2005."

Sincerely,

Steve P. Rodgers, Director
Division of Tariffs and Market
Development-South

¹ *Reporting Requirement for Changes in Status for Public Utilities with Market-Based Rate Authority*, Order No. 652, 70 Fed. Reg. 8,253 (Feb. 18, 2005), FERC Stats. & Regs. ¶ 31,175 (2005).